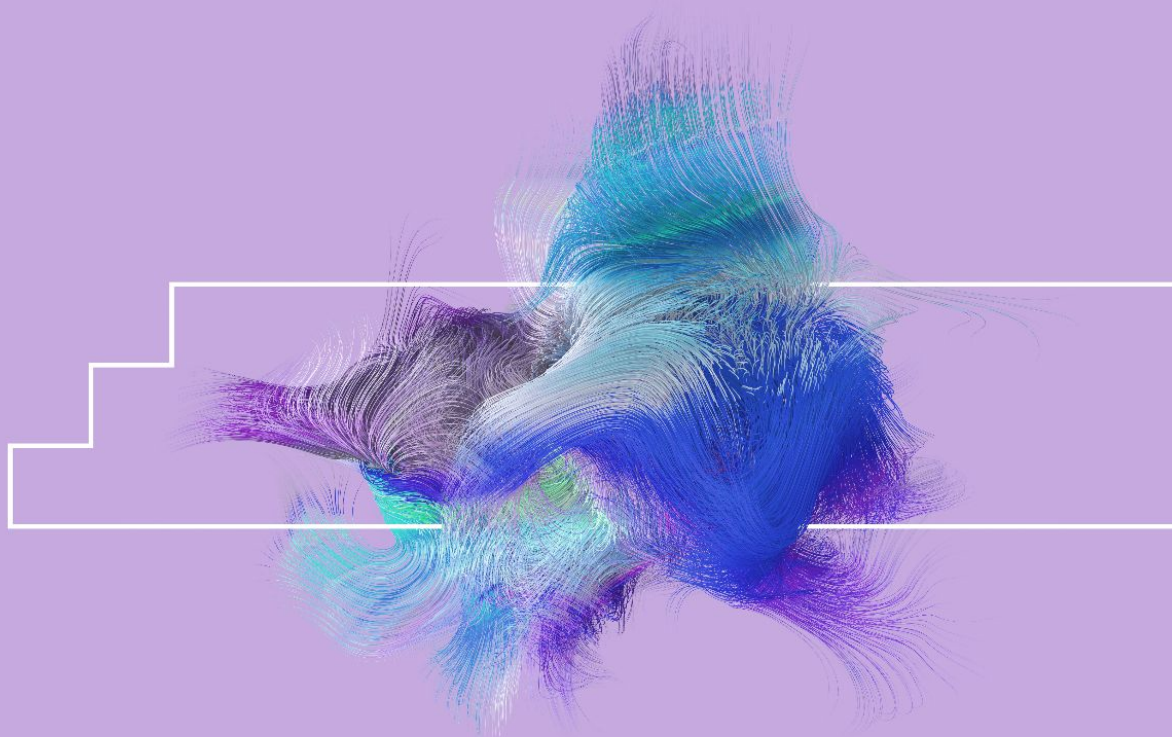


CORPORATE DONORS

Position your company as a changemaker
in the opera and dance sector in Europe



Co-funded by the
Creative Europe Programme
of the European Union

FEDORA

“On the quest for creative funding models and
younger audiences for opera and ballet.”

Forbes



Love Chapter 2, LEV – Sharon Eyal & Gai Behar, Winner of the FEDORA – VAN CLEEF & ARPELS Prize for Ballet 2017 © Prudence Upton

ABOUT FEDORA

FEDORA – The European Circle of Philanthropists of Opera and Ballet is a non-profit association committed to supporting and contributing to the future of opera and dance in Europe. The association was founded in 2013 in Paris, under the presidency of Jérôme-François Zieseniss, in homage to Rolf Liebermann. FEDORA's main objective is to encourage emerging artists to renew these genres, thus making opera and dance more accessible, while fostering the emergence of new business models. In order to achieve this goal, FEDORA raises funds to stimulate innovation in the sector not only on, but also behind and beyond the stage, fostering its sustainable, inclusive and digital transformation.

FEDORA aims to drive such change through two funding programmes for opera houses, dance companies and festivals:

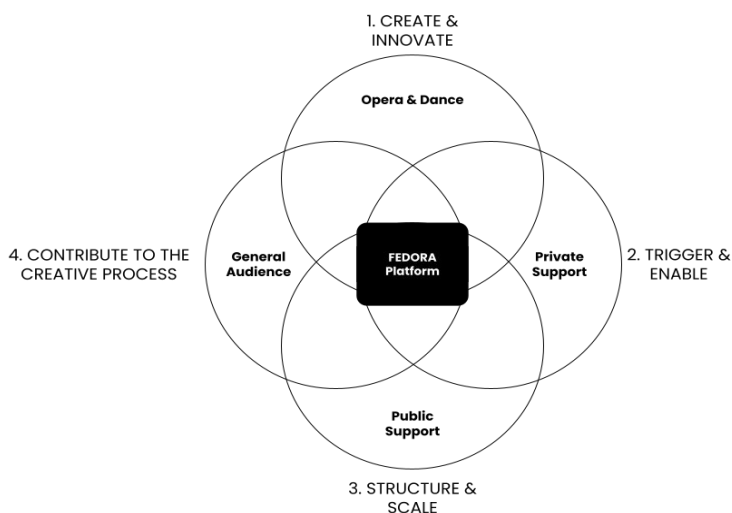
**FEDORA
PRIZES
BIENNALE**



**NEXT
STAGE
GRANTS**

THE FEDORA PLATFORM

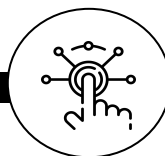
Since 2017, the FEDORA Platform has been selected as a beneficiary of the Creative Europe programme, cumulating a support of more than 4 million euros. Thanks to this funding, FEDORA is strengthening its impact on the opera and dance sector in Europe. The interactive platform – **www.fedora-platform.com** – acts as a European hub: a European quality label, promoting innovative opera and ballet co-productions created by emerging artists from various disciplines. This showcase of European creation encourages the engagement of audiences by allowing them to participate in the funding and promotion of projects through participatory funding campaigns and online voting. In 2020, FEDORA is contributing to the launch of the new online platform – Transnational Giving Europe – simplifying the process of cross-border donations in Europe.



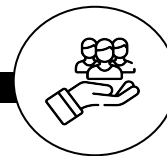
**Supporting sustainable
innovation by
emerging artists**



**Promoting social
inclusion and
diversity**



**Facilitating
digital transformation**



**Reaching new
audiences and
developing new
funding models**

A DECADE OF IMPACT

6.2 million

public and private funds raised
for the opera and dance sector

+190

artistic & transformative
projects supported

+2,000

artists & creatives involved
in the winning projects

+500,000

spectators of performances of
winning projects in 25 countries

200,000

attendees were under 35 years old

+95,000

votes received during the audience
voting phases

THE FEDORA PRIZES BIENNALE

Since 2013, the FEDORA Prizes have been encouraging the next generation of talent to bring the unexpected to the stage and international audiences. The four established prizes – opera, dance, education and digital – support cutting-edge artistic projects that promote international collaboration, creativity, social integration and intercultural dialogue, as well as digital innovation. The FEDORA Prize competition was called "the biggest opera and ballet competition in the world" in 2019 by Das Erste – Europamagazin.

In 2022, the Prizes Competition evolved into a Biennale, and for the first time the nominated projects had the chance to pitch their projects to the jury, who evaluated the evolution and feasibility of their work, while taking into consideration their crowdfunding campaigns, and selected the four winners.



**FEDORA
Opera Prize**
€100,000

with the support of
THE SILVER COMPANY

in collaboration with
opera
europa



**FEDORA
VAN CLEEF & ARPELS Dance Prize**
€100,000

with the support of
Van Cleef & Arpels

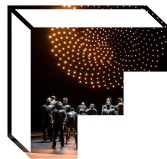

in collaboration with
opera
europa



**FEDORA
Education Prize**
€50,000

with the support of
Carbonnier
Lamaze
Rasle
CARLARA
AVOCATS

in collaboration with
RESE



**FEDORA
Digital Prize**
€50,000

with the support of
KEARNEY

in collaboration with
IMZ
INTERNATIONAL
MUSIC + MEDIA CENTRI

WINNERS 2023



HERE & THERE – UNTOLD

O. Festival for Opera. Music. Theatre.
(Netherlands)

Relaying untold stories of people that are trying to find connection, a search of how to connect to their homeland and who they are in the country where they live.

In collaboration with

Muziektheater Transparant (Belgium), OPERA BALLET VLAANDEREN (Belgium), DE SINGEL ANTWERP (Belgium), Komische Oper Berlin (Germany), Royal Opera House Covent Garden London (United Kingdom), MUSIKTHEATERTAGE WIEN (Austria), Britten Pears Arts (United Kingdom)



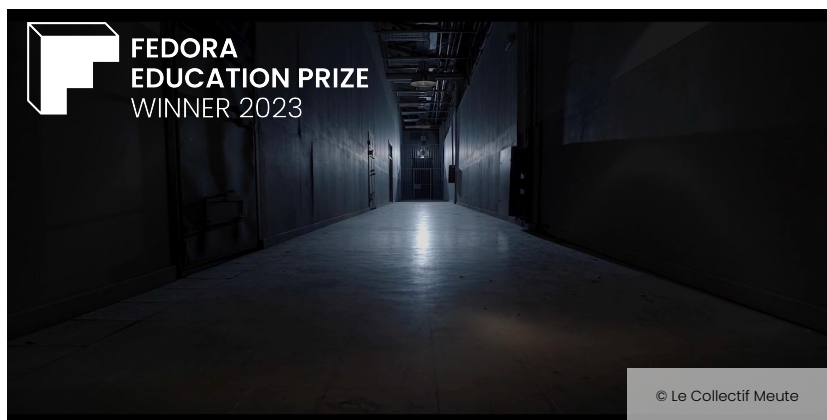
MONT VENTOUX

Kor'sia (Spain)

Inspired by philosopher Petrarch's Ascent of Mont Ventoux, the KOR'SIA collective seeks answers from the humanist past in order to answer the 21st-century challenges humanity is facing.

In collaboration with

Conde Duque Contemporary Culture Center (Spain), Tanzplattform Rhein Main (Germany), Hessisches Staatsballet (Germany), Roma Europa Festival (Italy), The Watermill Center (United States of America), Tanz Bozen Bolzano Danza (Italy), Grec Festival- Barcelona Festival (Spain), Tero Saarinen Company (Finland), Istituto Italiano di Cultura de Madrid (Spain), OperaEstate Festival Veneto (Italy)



(EINE) WINTERREISE

Le Collectif Meute (France)

A three-year research and operatic creation process, carried out within penitentiary and psychiatric institutions in France, Belgium and the United Kingdom.

In collaboration with

Opéra de Lille (France), Ministère de la Culture (France), Ministère de la Justice (France), Direction Régionale des Affaires Culturelles Hauts-de-France (France), Région Hauts de France (France), Métropole Européenne de Lille (France), Ville de Lille (France), Britten Pears Arts (United Kingdom)



The Sound Voice Project

Britten Pears Arts and Sound Voice
(United Kingdom)

A unique series of immersive digital-opera installations for flexible, interactive spaces exploring voice and identity

In collaboration with

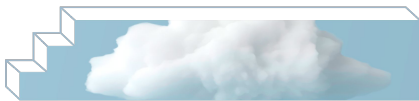
Sound Voice (United Kingdom)

THE NEXT STAGE INITIATIVE

In 2021, FEDORA and Opera Europa launched the Next Stage initiative to drive change and reinvigorate the opera and dance sector in response to the impact of the pandemic. The initiative provides financial support (€250,000 for the first edition) and professional training to stimulate innovation in the fields of sustainability, inclusivity and digital transformation.

The Next Stage Grants financially support projects that help create new industry standards and opportunities.

Moreover, through the **Next Stage Forums**, professional development and trainings will be given to management and artistic teams to boost knowledge sharing and peer-learning in these fields.



Sustainability



Inclusivity



Digital Transformation

€250,000

_____ with the support of a _____

Private Foundation

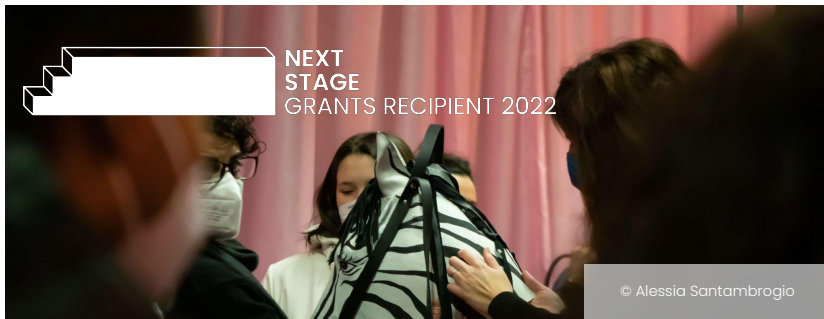
_____ lead partner _____



_____ In collaboration with _____



GRANT RECIPIENTS 2022



SENSORY THEATRE

AsLiCo (Italy)

The Opera Education project by AsLiCo was created with the aim of developing new access to opera for all audiences, regardless of disability, in the firm belief that sharing ideas and knowledge through the language of music can bridge the distance.

In collaboration with
Opéra Grand Avignon (France)

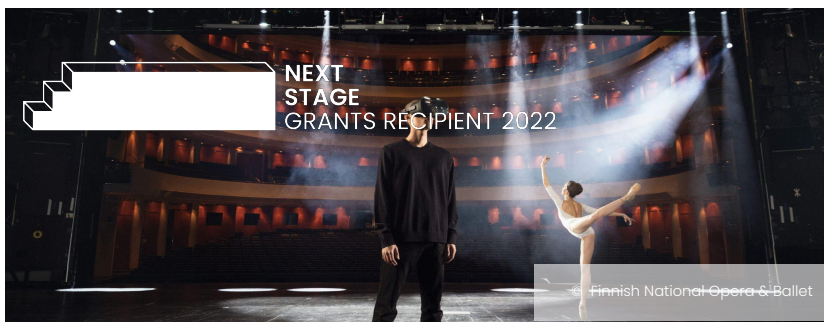


OPERA MATTERS

Poznań Opera House (Poland)

In the last four years, Poland has changed from a country that people leave to a country where migrants come. OPERA MATTERS offers a programme of support combined with a broad programme of activities aimed at combating the social exclusion of refugees and migrants, based on the principle of learning and teaching.

In collaboration with
Baltic Opera in Gdańsk (Poland)



XR STAGE PHASE 2

Finnish National Opera & Ballet (Finland)

The 'XR Stage' project aims to develop a functional digital twin of the opera stage as a physical place. The aim is to modernise the production process of performances, from artistic design and decision-making, to engineering and manufacturing, to stage operations during rehearsals.

In collaboration with
Zoan Oy (Finland), Insta Automation Oy (Finland), Stara Zagora State Opera (Bulgaria), Aalto University (Finland)



SUSTAINABLE COSTUMES

Oper Leipzig (Germany)

Oper Leipzig and Icelandic Opera will look at the environmental responsibility of large institutions. 'Sustainable Costumes' was inspired by Urs Dierker's work and research on the ecological transition in costume design. Dierker is a textile artist, researcher and founder of the Circular Costume Design platform.

In collaboration with
The Icelandic Opera - Harpa (Iceland)



ISOLDE

Irish National Opera (Ireland)

A transformative digital project that aims to revolutionise performance, sustainability and access to opera through street operas that explore the theme of global warming. It is a unique blend of opera, street performance and animation, presented as outdoor video and sound installations projected onto buildings.

In collaboration with
Dumbworld (United Kingdom)

109 MEMBERS IN 28 COUNTRIES

AUSTRIA

Musiktheatertage Wien
Salzburger Festspiele
Wiener Staatsoper

BELGIUM

LOD muziektheater
La Monnaie/De Munt
Muziektheater Transparant
Opera Ballet Vlaanderen
Platform-K
Queen Elisabeth Music Chapel

BULGARIA

Stara Zagora State Opera

CROATIA

Croatian National Theatre in Zagreb
Croatian National Theatre Ivan pl.
Zajc Rijeka

CZECH REPUBLIC

Narodní Divadlo Brno
Prague National Theatre

DENMARK

Danish Dance Theatre
Den Jyske Opera
Søholm Opera
The Royal Danish Theatre

FINLAND

Finnish National Opera and Ballet

FRANCE

Cappella Mediterranea
CCN - Ballet de Lorraine
Chaillot - Théâtre National de la Danse
CICT - Théâtre des Bouffes du Nord
Le Collectif Meute
Comme je l'entends, les productions
Emanuel Gat Dance
Insula orchestra - accentus
La Fabrique de la Danse
Festival d'Aix-en-Provence
Festival d'Automne à Paris
Malandain Ballet Biarritz
Opéra de Lille
Opéra national de Lyon
Opéra national de Paris
Opéra Orchestre national de Montpellier Occitanie
Opéra de Rouen Normandie
Théâtre des Champs-Élysées
Théâtre du Châtelet

GERMANY

Deutsche Oper am Rhein Düsseldorf
Duisburg
Freunde und Förderer der Staatsoper Unter den Linden e.V.
Konzerthaus Dortmund
Landestheater Detmold
Mosel Musikfestival
Nationaltheater Mannheim
Oper Leipzig
Staatsoper Hannover
Staatsoper Stuttgart
Stiftung Staatstheater Augsburg
Theater Magdeburg

GREECE

Athens Conservatoire
Greek National Opera
OKTANA Dancetheatre

HUNGARY

InterEUropa Balett

ICELAND

The Icelandic Opera

IRELAND

Irish National Opera
Straymaker
Wexford Festival Opera

ISRAEL

L-E-V Sharon Eyal & Gai Behar

ITALY

Associazione Arena Sferisterio
Andrea Granitzio - Musica è Cultura
ETS
Fondazione Haydn di Bolzano i Trento
Fondazione I Teatri - Reggio Emilia
Fondazione Teatro Donizetti
Fondazione Teatro la Fenice
Fondazione Teatro Massimo Palermo
Fondazione Nazionale della Danza
Aterballetto
Fondazione Teatro alla Scala di Milano
Teatro Comunale di Modena
Teatro di San Carlo
Teatro Regio di Parma
Teatro Regio Torino
Teatro Sociale di Como - AsLiCo

LITHUANIA

Lithuanian National Opera and Ballet Theatre

LUXEMBOURG

Les Théâtres de la Ville de Luxembourg

MONACO

Association des Amis de l'Opéra de Monte-Carlo

NETHERLANDS

Dutch National Opera and Ballet
Nederlands Dans Theater
O. Festival for Opera. Music. Theatre
World Opera Lab

NORWAY

Jo Strømgren Kompani (JSK)
The Norwegian National Opera & Ballet

POLAND

Poznań Opera House

PORTUGAL

Opera do Castelo

SPAIN

Festival Castell de Peralada
Gran Teatre del Liceu
Kor'Sia
Teatro Real

SWEDEN

Drottningholms Slottsteater
NorrlandsOperan
Royal Swedish Opera
Stiftelsen Dansens Hus

SWITZERLAND

Verbier Festival

UKRAINE

Kyiv National Academic Operetta Theatre
Taras Shevchenko National Opera and Ballet Theatre of Ukraine

SWITZERLAND

Verbier Festival

UKRAINE

Kyiv National Academic Operetta Theatre
Taras Shevchenko National Opera and Ballet Theatre of Ukraine

UNITED KINGDOM

Birmingham Opera Company
Birmingham Royal Ballet
Britten Pears Arts
Edinburgh International Festival
English National Ballet
Garsington Opera
Hofesh Shechter Company
Manchester International Festival
Music Theatre Wales
Opera North
Rambert
Royal Opera House
Sadler's Wells Theatre
The Space

UNITED STATES OF AMERICA

Opera Philadelphia



BECOME A CORPORATE DONOR



NETWORK & VISIBILITY

Share your company's story, values and mission through a filmed interview.

Gain visibility in our newsletters and social media, be featured in our press kits, press releases and brochures.

Connect with the other members of FEDORA's corporate and cultural network.



ACCESS TO OPERA HOUSES IN EUROPE

Enjoy unforgettable performances for your clients and employees with our VIP TICKET SERVICES.

Discover the secret of European opera houses with EXCLUSIVE BACKSTAGE ACCESS.



INVITATION TO FEDORA'S EVENTS

Meet emerging artists in the world of opera and dance, and be a guest at the premiere of a supported project.

Be invited to galas and award ceremonies of the FEDORA platform.

Annual Membership Levels

Major Donor	€ 30,000
Donor	€ 20,000
Member	€ 10,000

ANNUAL MEMBERSHIP LEVELS

		Member €10,000	Donor €20,000	Major Donor €30,000
NETWORK & VISIBILITY	Access to FEDORA's network and annual General Assembly with a voting right	✓	✓	✓
	Possibility to make a presentation at FEDORA's annual General Assembly	✓	✓	✓
	Visibility in FEDORA's newsletters and social media, press kits, press releases and brochures.	✓	✓	✓
	Filmed interview in our "Ambassador Series"	✓	✓	✓
	Connect with the other members of FEDORA's corporate and cultural network	✓	✓	✓
ACCESS TO OPERA HOUSES IN EUROPE & EMERGING ARTISTS	Enjoy unforgettable performances for your clients and employees with FEDORA's VIP Ticket Services	✓	✓	✓
	Book guided tours to European opera houses with FEDORA	✓	✓	✓
	Organise webinars for opera houses all around Europe	✓	✓	✓
	Invitations to meetings with artists	✓	✓	✓
INVITATION TO FEDORA'S EVENTS	Be invited to galas and award ceremonies of the FEDORA platform	✓	✓	✓
	Invitations to Premiere of winning projects		✓	✓
	Invitations to meetings with emerging artists of FEDORA's network		✓	✓
	Exclusive event for your company with artists organized by FEDORA			✓
	Exclusive invitation as a guest to FEDORA Prizes Jury Meetings			✓

Value of benefits made available to you (up to 25% of donation amount)

Corporate Major Donor	€ 7,500
Corporate Donor	€ 5,000
Corporate Member	€ 2,500

Thanks to our collaboration with Transnational Giving Europe & King Baudouin Foundation US, donations to FEDORA from European countries and from the United States of America are eligible to receive a tax receipt.

PRESS HIGHLIGHTS

"‘The Shell Trial,’ produced by Dutch National Opera (DNO), has been nominated for the Fedora Opera Prize. The FEDORA Opera Prize was created to support pioneering artistic projects that promote international collaboration, creativity, social inclusion and intercultural dialogue.’"

Le Monde

- 2018 -

"FEDORA's initiative to innovate in opera and ballet funding might just be essential to the long-term survival of the artforms in Europe amidst a climate of decreasing public funding for the arts. It could also provide answers to getting younger audiences in the door, seeing work with which they can personally connect."

Forbes

- 2019 -

"FEDORA, a European non-profit founded in 2014 by Jérôme-François Zieseniss, has invested in a new online platform dedicated to opera and ballet projects. 'It's about creating communities around projects in the making.' Gänz says, 'Our goal is to say that philanthropy isn't just for big companies and foundations or the wealthy. Everyone can make a difference.'"

**FT FINANCIAL
TIMES**

- 2019 -

"Since 2014, President Jérôme-François Zieseniss and Director Edilia Gänz have been creating with FEDORA one of the most exciting new international cultural networks with philanthropists, opera houses and festivals. Thanks to their impressive feats for the new generation, they are ensuring the future of opera and ballet, an important centuries-old piece of cultural heritage that deserves to be preserved."

SALON

- 2021 -

"La plateforme FEDORA promeut le renouveau du ballet et de l'opéra en soutenant 31 organisations dans 15 pays. Elle bénéficie de fonds européens depuis 2017, à raison de 2 millions d'euros pour la période 2017-2021, puis 2,1 millions pour 2022-2024."

**Le
Quotidien
de l'Art**

- 2022 -

ORGANISATION

BOARD MEMBERS

A HIGH LEVEL OF EXPERTISE IN VARIOUS SECTORS OF ACTIVITY



Jérôme-François Zieseniss
President



Clotilde Corsini
Vice-President



Jean-Yves Kaced
Secretary General
Director of the AROP –
The association of the
Friends of the Paris
National Opera /
Commercial Director
and Director of
Development of the
Paris National Opera



Carl de Poncins
Treasurer
President and
co-founder
Panthea



**Stéphane
Argyropoulos**
Board Member
Founder & President
The Silver Company



Nicolas Bos
Board Member
President and CEO
Van Cleef & Arpels



**Prof. Michaela
Dickgießer**
Board Member
Head of Business
Development
MRH Trowe AG
Holding



Dr. Kai Engel
Board Member
Partner and MD
Kearney



Dr. Hans Peter Leube
Board Member
Lead Partner
Bird & Bird Germany



**Gianmarco
Monsellato**
Board Member
CEO
Deloitte France

MANAGEMENT

A YOUNG & INTERNATIONAL TEAM



Edilia Gänz
Directrice



François Grenet
*Communications
Manager*



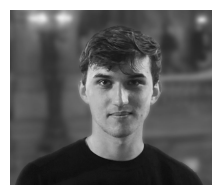
Justine Touchon
*Members and
Development Manager*



**Diandra Ferreira de
Lima**
*Funding Programmes
Coordinator*



Victoria Kahn
*Project
Coordinator*



Thibault Gueho
*Members &
Development Coordinator*

SPECIAL THANKS



Co-funded by the
Creative Europe Programme
of the European Union

SPONSORS OF THE FEDORA PRIZES BIENNALE

Van Cleef & Arpels



Carbonnier
Lamaze
Rasle
CARLARA
AVOCATS

KEARNEY

THE SILVER COMPANY

SPONSOR OF THE NEXT STAGE GRANTS

A Private Foundation

EXPERT PARTNERS OF THE FEDORA PRIZES BIENNALE

opera
europa

Opera and Dance
Prize Partner

IMZ
INTERNATIONAL
MUSIC + MEDIA CENTRE

Digital
Prize Partner

RESE

Education
Prize Partner

opera
europa

Lead
Partner

BPI
Bureau International
des Prizes de l'Opéra

Inclusivity
Partner

CO₂logic

Sustainability
Partner

IMZ
INTERNATIONAL
MUSIC + MEDIA CENTRE

Digital
Transformation
Partner

FOUNDING MEMBERS & BENEFACTORS

Docteur Léone Noëlle Meyer
Gianmarco Monsellato
Stéphane Argyropoulos
Prof. Michaela Dickgiesser
Cecilia Erös & Yannick Willemin

EUROPEAN PARTNER

New European
Bauhaus

arop
Les amis de l'Opéra

KEARNEY

PRO-BONO EXPERT PARTNER

Bird & Bird

LANDOR & FITCH

European
Investment Bank | Institute

salesforce.org
nonprofit
cloud

CORPORATE MAJOR DONOR



CORPORATE DONOR

SECUTIX

AVL
CULTURAL
FOUNDATION

CORPORATE MEMBERS

Drooms

VARIATIONS
Conseil en Management
Coaching de Cadres et Dirigeants

PARTNER SCHOOLS & UNIVERSITIES

ACCADEMIA
TEATRO ALLA SCALA

ESCP
BUSINESS SCHOOL

HULT
INTERNATIONAL
BUSINESS SCHOOL

CHÂTEAU MAUCOIL
Grande voie de Clément de Pape
Depuis 1626

DR. LOOSEN

EVENT PARTNER

TRANSNATIONAL GIVING PARTNERS

King Baudouin
Foundation
Working together for a better society

KING BAUDOUIN
FOUNDATION
UNITED STATES

TGE
Transnational Giving Europe

SWISS PHILANTHROPY
Foundation
Création et administration de fonds philanthropiques



For more information, please contact:



Edilia Gänz

Director

edilia.gaenz@fedora-circle.com



Justine Touchon

Members & Development Manager

justine.touchon@fedora-circle.com

**FEDORA – The European Circle of
Philanthropists of Opera and Ballet**

Palais Garnier
8, rue Scribe
75009 Paris, France

www.fedora-platform.com